

HENRY LUKE RESUME

Responsibilities:

Responsible for providing action-oriented planning and facilitation services to clients for development of plans for Visions, strategy, economic development, consensus building and real estate.

Experience:

- Facilitator for community; Community Visioning projects under PLANTEC Corporation 1983-1986: Jacksonville, Orlando, Florida, and Amelia Island, FL; Charlotte, NC; Ft. Wayne, IN; Metro Atlanta, Cobb, DeKalb, Gwinnett, Clayton, Douglas, and Rockdale Counties, GA; Columbia, Spartanburg, and Greenville, SC (In the SC cites in 1986, Luke was assisted by an associate); under Reynolds, Smith & Hills, Inc. 1991: Metro Richmond, Richmond City, Chesterfield, Henrico, and Hanover Counties, VA; under Luke Planning, Inc. 1993 to present: Norfolk MSA, Roanoke/Blacksburg and Danville, VA; Asheville, Raleigh, Union, Wilkes, Cabarrus, Rutherford and Global TransPark Region, NC; Pensacola, Lakeland, Polk County, St. Lucie, St. Johns, Bay County, and Jacksonville, FL; Augusta, Gwinnett, Dalton, Rockdale County and Paulding County, GA; Tuscaloosa and Mobile, AL; Lexington, KY; Tyler, and Angelina County, TX; Spokane, WA; Memphis, TN; Rapid City, SD; Schuylkill County and Harrisburg Region, PA; Gillette, WY; Minot, ND and Curacao, N.A; Saginaw County, MI; Wichita, KS and facilitated a Board Retreat in St. Louis, MO.
- In 1987, served as facilitator in the development of “The Strategic Transportation Plan” for the Florida Department of Transportation. This plan played a key role in obtaining new funds for Florida transportation.
- Facilitator for consensus building session on location of a new civic center in Gwinnett County, Georgia in 1986. The center opened in the consensus corridor in November 1992.
- Reynolds, Smith & Hills, Inc. and its predecessors/subsidiaries (1965 to 1996) Board Member (1978 to 1996); Vice President (1972 to 1974); President, PLANTEC Corporation (1974 to 1987); Senior Vice President (1987 to 1993); and Senior Consultant (1993 to 1996).
- Led effort to move the jail location from riverfront of downtown Jacksonville in 1986-1987, including chairing chamber task force, locating a proposed buyer and working with numerous public and private interest to finalize new location.
- Member, Duval County Research and Development Authority, 1984-92 and 1994-Present. Chairman 1986-1992. Land donated and infrastructure commitments secured for 275-acre Technology Park adjacent to the University of North Florida.
- General Chairman, First Coast Planning Conference 1987
- Chairman/Facilitator, Jacksonville Crime Commission 1988
- Board Member for Healthcare Management Services, Inc., Jacksonville, Florida, (1990 to 1995).

- Appointed by Governor of Florida to his Economic Advisory Committee 1980-1984, Chairman 1983-1984. Chairman of Jacksonville Mayor's Economic Development Council 1988-1990.
- Florida Chamber of Commerce Board of Governors 1988-1992, Florida Chamber Foundation Trustee 1992-1996, Secretary-Treasurer 1995-1996.
- Jacksonville Chamber of Commerce-Chairman of the Legislative Policy Task Force 1982 and 1983, Chairman of the Community Visioning Task Force for Jacksonville in 1983, Vice President Community Development 1984, Co-Chairman-Jacksonville 2005 Arts Task Force, 1984, Vice President International Development 1985, member of Technology Council 1985-1992 and Board of Governors 1984-1988 and 1993, Vice-Chairman, Military Issues Task Force 1992, Vice Chairman -at- Large and Member of Executive Committee 1993
- Board Member of the Viera Company, developers of a New Town on 38,000 acres in Brevard County, Florida (1989 to 1997).
- Member, First Coast Transportation Study Committee 1986; Member, Jacksonville Mayor's High Technology Commission 1984; and Board Member, Northeast Florida Homebuilders Association 1982
- Advisor to Gate Petroleum in the purchase of SWD land in June 1983. Gate purchased 16,000 acres including Ponte Vedra and Deerwood Clubs and six miles of oceanfront. Advisor to Gate in the purchase of Epping Forest and 700 acres of industrial property on Blount Island.
- Advisor to TFC in refinancing its debt in February 1983. TFC increased equity per share from \$.45 to \$3.61 with the refinancing. Served on TFC Board from 1980 to 1983 and as chairman for the last thirteen months. Originated the merger of Fairfield Communities, Inc. And TFC- effective December 6, 1983. Served on the Fairfield Board from 1983 until 1986.
- Facilitator for Community Visioning retreat for WJCT Television and Radio, Jacksonville, Florida, 1992.
- Participated in an evaluation and quantification of economic impacts attributable to sea and airport activity in Jacksonville, Florida, involved in development of long-range master plans for Port Everglades and the Port of Jacksonville, two of Florida's major seaports. The Jacksonville Master Plan in the early 1980's resulted in a commitment to a high-growth scenario with a major marketing effort aimed at regaining the seaport's market share position on the South Atlantic.
- Developed a Community Reinvestment Plan for First Federal of Augusta, Georgia. Worked with the City of Augusta and First Federal to develop a rehabilitation loan program using CDBG funds.
- Advisory to Harbor Federal in solving real estate asset problems from 1986 to 1992. Developed restructuring plans for over \$60 million in distressed real estate and assisted in securing regulatory approval for the plans. Detailed and complex computer analysis was utilized to analyze the various alternative strategies available. Monitored their implementation as a member of the Credit Advisory Committee with monthly meetings

to review all loans. Savings and loan now meets all capital requirements and is profitable.

- Directed feasibility analysis of a civic center and convention hotel in Manatee County, Florida.
- Participated in the Tallahassee/Leon County Urban Housing Study, which included: detailed analysis of the housing delivery system; and recommendations for improvements to the area's housing delivery system and the public/private partnership involved in the provision of housing.
- Involved in the development of strategic business plans for real estate development for such private sector clients as: A Duda & Sons, Inc., The Florida Companies (TFC), Major Realty Corporation, and Florida East Coast Railway Company.
- Responsible for master planning, engineering planning, and economic evaluation of new towns at Brandermill, Virginia (1972-73); Palm Coast, Florida (1971-72); and Viera, Florida (1985-88)
- Led the team in providing the initial planning for what is now Sawgrass West and Marsh Landing in St. Johns County, Florida. Sawgrass West utilizes a unique drainage concept developed by the team allowing maximum retention of the lush habitat and is now headquarters for both the golf and tennis tour professionals (1970-71)
- Experience in Community Visioning, economic consulting, contract negotiations, financial packaging, and coordination of public/private partnerships for development projects.
- Over 20 years of experience in the direction of multi-disciplinary project teams through feasibility analysis, conceptual development, master planning and implementation stages.
- Project Director for an interdisciplinary team providing market analysis master plan, economic feasibility analysis, and first-phase design and construction administration of a 6,000-acre resort development in the Bahamas. (1970)
- Directed the market analysis, master plan, and economic analysis of a mixed-use development near Walt Disney World, and assisted in arranging financing for the first-phase construction of infrastructure and a 960-room hotel, now the Hyatt at I-4 and US 192. (1971-1972)
- Chief Operating Officer responsible for planning, design, construction, financial administration, sales and property management for real-estate companies, including a planned unit development with 240 rental apartments and an office building, a 90-unit condominium complex, a 62-unit resort condominium, and an 8,000-acre primary and secondary home development. (1972-1976)
- Served as Director of Engineering Systems and Office Manager for Computer Division. Responsible for systems engineering and development of large computer software systems. (1966-1969)

- Member, First Baptist Church Downtown, Jacksonville, Florida-1965-Present; Sunday School Teacher 1965-Present; Deacon, 1966-Present; Chairman-Deacons, 3 years in 1980's, 1998 & 1999; Building Committee member for \$18 million new auditorium completed in 1993 and \$16 million Children's Education Building completed in 2004 .

Professional Credentials:

- MS-University of Tennessee, 1965, BS -Mississippi State University,
- Licensed Real Estate Broker in the State of Florida, Phi Kappa Phi, American Chamber of Commerce Executives.

BARBARA LUKE'S RESUME

- Assisted with editing, facilitation, and benchmark development for Community Visioning in Richmond MSA, Roanoke/Blacksburg, VA; Asheville, Union, Wilkes, Cabarrus, Rutherford, and Global TransPark Region, NC; Pensacola, Lakeland, St. Johns, St. Lucie and Bay County, FL; Gwinnett, Rockdale, and Dalton, GA; Tuscaloosa and Mobile, AL; Lexington, KY; Spokane and Yakima WA; Memphis, TN; Rapid City, SD; Schuylkill County and Harrisburg Region, PA; Gillette, WY; Minot, ND and Curacao, N.A; and Saginaw County, MI.
- Schoolteacher, music teacher and performer, and owner of Truly Yours, a wedding consulting business before 1993.
- Accomplished musician with a two harp CD's.

Professional Credentials

- BA-University of Tennessee-1963, graduate work-Jacksonville University